

2019-2020 Regional Demand Occupations List

Sorted by Occupational Title

Workforce Development Area 1 - Escambia and Santa Rosa Counties

Workforce Estimating Conference Selection Criteria:

- 1 FLDOE Training Code 3 (PSAV Certificate), 4 (Community College Credit/Degree), or 5 (Bachelor's Degree)
- 2 30 annual openings and positive growth
- 3 Mean Wage of \$14.23/hour and Entry Wage of \$11.57/hour
- 4 High Skill/High Wage (HSHW) Occupations:
Mean Wage of \$22.29/hour and Entry Wage of \$14.23/hour

SOC Code†	HSHW††	Occupational Title†	Annual Percent Growth	Annual Openings	2017 Hourly Wage		FLDOE Training Code	In EFI Targeted Industry?	Data Source†††
					Mean	Entry			
132011	HSHW	Accountants and Auditors	1.88	136	29.49	18.37	5	Yes	R
113011	HSHW	Administrative Services Managers	1.63	1,109	52.41	30.38	4	Yes	S
413011		Advertising Sales Agents	0.51	1,614	27.05	13.63	3	Yes	S
493011	HSHW	Aircraft Mechanics and Service Technicians	0.09	33	28.90	21.79	3	Yes	R
532011	HSHW	Airline Pilots, Copilots, and Flight Engineers	1.76	549	85.52	47.37	4	Yes	S
274011		Audio and Video Equipment Technicians	2.03	641	20.02	12.89	4	Yes	S
493023		Automotive Service Technicians and Mechanics	0.92	132	18.29	12.19	3	No	R
472021		Brickmasons and Blockmasons	3.10	906	17.74	12.73	3	No	S
493031		Bus and Truck Mechanics and Diesel Engine Specialists	1.60	1,294	22.58	15.79	3	Yes	S
533021		Bus Drivers, Transit and Intercity	1.27	1,553	16.60	12.57	3	Yes	S
131199	HSHW	Business Operations Specialists, All Other	1.21	178	30.65	18.90	4	No	R
435011		Cargo and Freight Agents	1.53	649	21.58	13.48	3	Yes	S
472031		Carpenters	0.86	84	18.66	12.17	3	No	R
472051		Cement Masons and Concrete Finishers	2.48	1,686	16.93	12.35	3	No	S
351011	HSHW	Chefs and Head Cooks	1.69	1,222	28.09	17.17	3	No	S
172051	HSHW	Civil Engineers	1.23	30	51.55	20.52	5	Yes	R
131031	HSHW	Claims Adjusters, Examiners, and Investigators	1.04	1,921	30.57	19.92	3	Yes	S
532012	HSHW	Commercial Pilots	1.61	572	44.86	23.00	3	Yes	S
131041	HSHW	Compliance Officers	1.07	1,490	30.30	17.84	3	No	S
151143	HSHW	Computer Network Architects	1.42	1,333	36.85	22.46	3	Yes	S
151152	HSHW	Computer Network Support Specialists	1.50	913	28.26	17.76	3	Yes	S
151121	HSHW	Computer Systems Analysts	2.70	1,867	40.67	27.27	4	Yes	S
151151		Computer User Support Specialists	1.75	74	20.53	12.97	3	Yes	R
474011	HSHW	Construction and Building Inspectors	1.89	926	28.56	18.88	3	No	S
119021	HSHW	Construction Managers	0.56	61	40.88	25.01	4	No	R
333012		Correctional Officers and Jailers	0.16	117	18.30	16.28	3	No	R
131051	HSHW	Cost Estimators	1.28	41	26.53	17.51	4	No	R
151141	HSHW	Database Administrators	1.78	649	40.87	26.16	4	Yes	S
319091		Dental Assistants	2.02	60	18.85	14.70	3	Yes	R
292021	HSHW	Dental Hygienists	2.28	973	30.93	23.34	4	Yes	S
292032	HSHW	Diagnostic Medical Sonographers	3.24	511	30.76	24.58	3	Yes	S
212021		Directors, Religious Activities and Education	NR	NR	20.31	13.51	5	No	R
472111		Electricians	1.21	103	19.49	12.54	3	No	R
252021	HSHW	Elementary School Teachers, Except Special Education	1.21	260	30.34	24.97	5	No	R
436011	HSHW	Executive Secretaries and Executive Admin. Assistants	0.02	4,311	25.16	17.12	3	Yes	S
332011		Firefighters	NR	NR	18.15	12.64	3	No	R
371012		First-Line Superv. Landscaping & Groundskeeping Workers	1.55	1,753	23.07	14.46	3	No	S
471011	HSHW	First-Line Superv. of Construction and Extraction Workers	0.98	128	23.57	17.74	4	No	R
351012		First-Line Superv. of Food Preparation & Serving Workers	1.88	325	17.57	12.06	3	No	R
371011		First-Line Superv. of Housekeeping & Janitorial Workers	1.49	1,776	18.92	12.61	3	No	S
531031	HSHW	First-Line Superv. of Material-Moving Vehicle Operators	1.20	1,311	28.32	17.81	3	Yes	S
491011	HSHW	First-Line Superv. of Mechanics, Installers, and Repairers	0.75	66	31.24	19.55	3	No	R
431011	HSHW	First-Line Superv. of Office and Admin. Support Workers	1.58	255	24.22	16.49	4	Yes	R
511011	HSHW	First-Line Superv. of Production and Operating Workers	0.11	44	28.95	18.91	3	Yes	R
411012	HSHW	First-Line Supervisors of Non-Retail Sales Workers	1.11	51	41.12	22.31	4	Yes	R
391021		First-Line Supervisors of Personal Service Workers	NR	NR	19.39	13.16	3	No	R
411011		First-Line Supervisors of Retail Sales Workers	0.86	291	22.50	13.30	3	No	R
119051	HSHW	Food Service Managers	1.44	1,764	36.15	22.74	4	No	S
111021	HSHW	General and Operations Managers	1.27	138	53.74	29.76	4	Yes	R

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SOC Code†	HSHW††	Occupational Title†	Annual Percent Growth	Annual Openings	2017 Hourly Wage		FLDOE Training Code	In EFI Targeted Industry?	Data Source†††
					Mean	Entry			
472121		Glaziers	1.48	510	17.04	12.54	3	No	S
271024		Graphic Designers	1.28	37	21.29	14.06	4	Yes	R
292099		Health Technologists and Technicians, All Other	2.38	948	19.80	12.98	3	Yes	S
499021		Heating, A.C., and Refrigeration Mechanics and Installers	1.54	86	19.31	14.07	3	No	R
533032		Heavy and Tractor-Trailer Truck Drivers	0.87	231	19.00	13.72	3	Yes	R
131071	HSHW	Human Resources Specialists	1.07	67	25.20	16.31	5	No	R
499041	HSHW	Industrial Machinery Mechanics	2.07	41	26.31	16.78	3	Yes	R
537051		Industrial Truck and Tractor Operators	1.75	32	14.31	11.74	3	Yes	R
413021	HSHW	Insurance Sales Agents	1.55	57	30.78	17.06	3	Yes	R
271025		Interior Designers	1.49	732	24.10	13.77	4	Yes	S
252012	HSHW	Kindergarten Teachers, Except Special Education	1.22	42	30.08	26.18	5	No	R
292061		Licensed Practical and Licensed Vocational Nurses	2.22	106	19.06	16.66	3	Yes	R
434131		Loan Interviewers and Clerks	2.26	71	19.02	14.13	3	Yes	R
132072	HSHW	Loan Officers	2.47	38	43.03	19.26	4	Yes	R
514041		Machinists	1.50	1,176	19.67	13.43	3	Yes	S
131111	HSHW	Management Analysts	1.69	127	34.39	21.38	5	Yes	R
131161	HSHW	Market Research Analysts and Marketing Specialists	2.49	45	24.10	14.62	5	Yes	R
319011		Massage Therapists	2.50	2,111	21.51	12.66	3	No	S
292012		Medical and Clinical Laboratory Technicians	2.46	618	18.70	12.94	4	Yes	S
292011	HSHW	Medical and Clinical Laboratory Technologists	1.81	811	29.94	24.24	4	Yes	S
319092		Medical Assistants	3.06	8,271	15.43	12.27	3	Yes	S
292071		Medical Records and Health Information Technicians	1.98	878	20.04	13.08	4	Yes	S
436013		Medical Secretaries	1.54	91	14.24	11.70	3	Yes	R
131121		Meeting, Convention, and Event Planners	1.96	1,074	22.89	13.81	4	No	S
252022	HSHW	Middle School Teachers, Exc. Special & Voc. Education	1.21	88	32.84	26.52	5	No	R
493042		Mobile Heavy Equipment Mechanics, Except Engines	1.45	594	21.82	15.57	3	Yes	S
151142	HSHW	Network and Computer Systems Administrators	1.42	1,435	39.74	26.06	4	Yes	S
472073		Operating Engineers/Construction Equipment Operators	0.98	57	18.37	13.43	3	No	R
292081		Opticians, Dispensing	2.68	506	18.48	12.64	4	Yes	S
472141		Painters, Construction and Maintenance	1.19	82	19.53	13.00	3	No	R
232011		Paralegals and Legal Assistants	1.58	54	22.17	16.59	3	Yes	R
373012		Pesticide Handlers, Sprayers, & Applicators, Vegetation	1.46	526	16.69	12.52	4	No	S
319097		Phlebotomists	1.78	44	15.05	11.98	3	Yes	R
312021	HSHW	Physical Therapist Assistants	3.94	899	31.15	24.28	4	Yes	S
472152		Plumbers, Pipefitters, and Steamfitters	1.17	75	19.31	14.44	3	No	R
333051		Police and Sheriff's Patrol Officers	0.82	75	20.88	17.05	3	No	R
119141		Property, Real Estate & Community Association Managers	1.06	62	25.26	13.83	4	No	R
131023	HSHW	Purchasing Agents, Except Farm Products & Trade	0.80	1,522	29.65	19.13	4	Yes	S
292034	HSHW	Radiologic Technologists	1.50	946	26.00	18.83	3	Yes	S
419021		Real Estate Brokers	1.65	735	41.39	13.96	3	No	S
291141	HSHW	Registered Nurses	1.61	346	28.10	21.75	4	Yes	R
291126	HSHW	Respiratory Therapists	1.42	595	27.60	22.32	4	Yes	S
414011	HSHW	Sales Representatives, Wholesale & Mfg, Tech. & Sci. Prod.	0.66	31	32.54	17.99	3	Yes	R
414012		Sales Representatives, Wholesale and Manufacturing, Other	0.54	155	27.14	12.86	3	Yes	R
252031	HSHW	Secondary School Teachers, Exc. Special and Voc. Ed.	1.21	97	31.03	24.11	5	No	R
413031	HSHW	Securities and Financial Services Sales Agents	2.45	40	35.31	17.38	5	Yes	R
492098		Security and Fire Alarm Systems Installers	1.91	832	20.75	14.89	3	No	S
472211		Sheet Metal Workers	1.11	31	17.87	12.62	3	No	R
211093		Social and Human Service Assistants	1.27	1,546	15.75	11.97	3	No	S

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					Mean	Entry			
151132	HSHW	Software Developers, Applications	2.57	41	41.35	27.78	4	Yes	R
292055		Surgical Technologists	1.98	695	20.79	16.25	3	Yes	S
492022	HSHW	Telecommunications Equipment Installers and Repairers	0.11	1,636	25.26	16.25	3	Yes	S
131151		Training and Development Specialists	2.14	52	23.41	12.98	5	Yes	R
292056		Veterinary Technologists and Technicians	2.69	961	15.62	12.04	4	Yes	S
251194	HSHW	Vocational Education Teachers, Postsecondary	1.69	626	29.44	17.17	4	No	S
151134	HSHW	Web Developers	3.20	1,102	30.60	18.75	3	Yes	S
514121		Welders, Cutters, Solderers, and Brazers	1.48	38	16.88	13.10	3	Yes	R
131022	HSHW	Wholesale and Retail Buyers, Except Farm Products	1.65	574	32.23	16.96	4	Yes	S

†SOC Code and Occupational Title refer to Standard Occupational Classification codes and titles.

††HSHW = High Skill/High Wage.

†††Data Source:

R = Meets regional wage and openings criteria based on state Labor Market Statistics employer survey data. Regional data are shown.

S = Meets statewide wage and openings criteria based on state Labor Market Statistics employer survey data. Statewide data are shown.

NR = Not releasable.

EFI - Enterprise Florida, Inc.

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					Mean	Entry			
493021		Automotive Body and Related Repairers	1.00	185	21.00	14.59	3	No	R
499051	HSHW	Electrical Power-Line Installers and Repairers	2.02	86	26.07	16.23	3	No	R
132051	HSHW	Financial Analysts	1.36	201	37.68	25.98	5	Yes	R
474051		Highway Maintenance Workers	NR	NR	16.82	13.22	3	No	R
151122	HSHW	Information Security Analysts	2.60	101	45.19	30.69	3	Yes	R
131081	HSHW	Logisticians	1.53	101	37.29	25.54	5	Yes	R
472161		Plasterers and Stucco Masons	2.97	130	18.14	14.39	3	No	R
435031		Police, Fire, and Ambulance Dispatchers	0.43	92	18.17	13.59	3	No	R