

2018-19 Regional Targeted Occupations List

Sorted by Occupational Title

Workforce Development Area 1 - Escambia and Santa Rosa Counties

Workforce Estimating Conference Selection Criteria:

- 1 FLDOE Training Code 3 (PSAV Certificate), 4 (Community College Credit/Degree), or 5 (Bachelor's Degree)
- 2 30 annual openings and positive growth
- 3 Mean Wage of \$14.23/hour and Entry Wage of \$11.57/hour
- 4 High Skill/High Wage (HSHW) Occupations:
Mean Wage of \$22.29/hour and Entry Wage of \$14.23/hour

SOC Code†	HSHW†	Occupational Title†	Annual	Annual	2017 Hourly		FLDOE	In EFI	Data
			Percent		Openings	Wage			
			Growth		Mean	Entry	Code	Industry ?	†
132011	HSHW	Accountants and Auditors	1.88	136	29.49	18.37	5	Yes	R
113011	HSHW	Administrative Services Managers	1.63	1,109	52.41	30.38	4	Yes	S
413011		Advertising Sales Agents	0.51	1,614	27.05	13.63	3	Yes	S
493011	HSHW	Aircraft Mechanics and Service Technicians	0.09	33	28.90	21.79	3	Yes	R
532011	HSHW	Airline Pilots, Copilots, and Flight Engineers	1.76	549	85.52	47.37	4	Yes	S
274011		Audio and Video Equipment Technicians	2.03	641	20.02	12.89	4	Yes	S
493023		Automotive Service Technicians and Mechanics	0.92	132	18.29	12.19	3	No	R
472021		Brickmasons and Blockmasons	3.10	906	17.74	12.73	3	No	S
493031		Bus and Truck Mechanics and Diesel Engine Specialists	1.60	1,294	22.58	15.79	3	Yes	S
533021		Bus Drivers, Transit and Intercity	1.27	1,553	16.60	12.57	3	Yes	S
131199	HSHW	Business Operations Specialists, All Other	1.21	178	30.65	18.90	4	No	R
435011		Cargo and Freight Agents	1.53	649	21.58	13.48	3	Yes	S
472031		Carpenters	0.86	84	18.66	12.17	3	No	R
472051		Cement Masons and Concrete Finishers	2.48	1,686	16.93	12.35	3	No	S
351011	HSHW	Chefs and Head Cooks	1.69	1,222	28.09	17.17	3	No	S
172051	HSHW	Civil Engineers	1.23	30	51.55	20.52	5	Yes	R
131031	HSHW	Claims Adjusters, Examiners, and Investigators	1.04	1,921	30.57	19.92	3	Yes	S
532012	HSHW	Commercial Pilots	1.61	572	44.86	23.00	3	Yes	S
131041	HSHW	Compliance Officers	1.07	1,490	30.30	17.84	3	No	S
151143	HSHW	Computer Network Architects	1.42	1,333	36.85	22.46	3	Yes	S
151152	HSHW	Computer Network Support Specialists	1.50	913	28.26	17.76	3	Yes	S
151121	HSHW	Computer Systems Analysts	2.70	1,867	40.67	27.27	4	Yes	S
151151		Computer User Support Specialists	1.75	74	20.53	12.97	3	Yes	R
474011	HSHW	Construction and Building Inspectors	1.89	926	28.56	18.88	3	No	S

119021	HSHW	Construction Managers	0.56	61	40.88	25.01	4	No	R
333012		Correctional Officers and Jailers	0.16	117	18.30	16.28	3	No	R
131051	HSHW	Cost Estimators	1.28	41	26.53	17.51	4	No	R
151141	HSHW	Database Administrators	1.78	649	40.87	26.16	4	Yes	S
319091		Dental Assistants	2.02	60	18.85	14.70	3	Yes	R
292021	HSHW	Dental Hygienists	2.28	973	30.93	23.34	4	Yes	S
292032	HSHW	Diagnostic Medical Sonographers	3.24	511	30.76	24.58	3	Yes	S
212021		Directors, Religious Activities and Education	NR	NR	20.31	13.51	5	No	R
472111		Electricians	1.21	103	19.49	12.54	3	No	R
252021	HSHW	Elementary School Teachers, Except Special Education	1.21	260	30.34	24.97	5	No	R
436011	HSHW	Executive Secretaries and Executive Admin. Assistants	0.02	4,311	25.16	17.12	3	Yes	S
332011		Firefighters	NR	NR	18.15	12.64	3	No	R
371012		First-Line Superv. Landscaping & Groundskeeping Workers	1.55	1,753	23.07	14.46	3	No	S
471011	HSHW	First-Line Superv. of Construction and Extraction Workers	0.98	128	23.57	17.74	4	No	R
351012		First-Line Superv. of Food Preparation & Serving Workers	1.88	325	17.57	12.06	3	No	R
371011		First-Line Superv. of Housekeeping & Janitorial Workers	1.49	1,776	18.92	12.61	3	No	S
531031	HSHW	First-Line Superv. of Material-Moving Vehicle Operators	1.20	1,311	28.32	17.81	3	Yes	S
491011	HSHW	First-Line Superv. of Mechanics, Installers, and Repairers	0.75	66	31.24	19.55	3	No	R
431011	HSHW	First-Line Superv. of Office and Admin. Support Workers	1.58	255	24.22	16.49	4	Yes	R
511011	HSHW	First-Line Superv. of Production and Operating Workers	0.11	44	28.95	18.91	3	Yes	R
411012	HSHW	First-Line Supervisors of Non-Retail Sales Workers	1.11	51	41.12	22.31	4	Yes	R
391021		First-Line Supervisors of Personal Service Workers	NR	NR	19.39	13.16	3	No	R
411011		First-Line Supervisors of Retail Sales Workers	0.86	291	22.50	13.30	3	No	R
119051	HSHW	Food Service Managers	1.44	1,764	36.15	22.74	4	No	S
111021	HSHW	General and Operations Managers	1.27	138	53.74	29.76	4	Yes	R
472121		Glaziers	1.48	510	17.04	12.54	3	No	S
271024		Graphic Designers	1.28	37	21.29	14.06	4	Yes	R
292099		Health Technologists and Technicians, All Other	2.38	948	19.80	12.98	3	Yes	S
499021		Heating, A.C., and Refrigeration Mechanics and Installers	1.54	86	19.31	14.07	3	No	R
533032		Heavy and Tractor-Trailer Truck Drivers	0.87	231	19.00	13.72	3	Yes	R
131071	HSHW	Human Resources Specialists	1.07	67	25.20	16.31	5	No	R
499041	HSHW	Industrial Machinery Mechanics	2.07	41	26.31	16.78	3	Yes	R
537051		Industrial Truck and Tractor Operators	1.75	32	14.31	11.74	3	Yes	R
413021	HSHW	Insurance Sales Agents	1.55	57	30.78	17.06	3	Yes	R
271025		Interior Designers	1.49	732	24.10	13.77	4	Yes	S
252012	HSHW	Kindergarten Teachers, Except Special Education	1.22	42	30.08	26.18	5	No	R
292061		Licensed Practical and Licensed Vocational Nurses	2.22	106	19.06	16.66	3	Yes	R
434131		Loan Interviewers and Clerks	2.26	71	19.02	14.13	3	Yes	R
132072	HSHW	Loan Officers	2.47	38	43.03	19.26	4	Yes	R
514041		Machinists	1.50	1,176	19.67	13.43	3	Yes	S
131111	HSHW	Management Analysts	1.69	127	34.39	21.38	5	Yes	R
131161	HSHW	Market Research Analysts and Marketing Specialists	2.49	45	24.10	14.62	5	Yes	R

319011		Massage Therapists	2.50	2,111	21.51	12.66	3	No	S
292012		Medical and Clinical Laboratory Technicians	2.46	618	18.70	12.94	4	Yes	S
292011	HSHW	Medical and Clinical Laboratory Technologists	1.81	811	29.94	24.24	4	Yes	S
319092		Medical Assistants	3.06	8,271	15.43	12.27	3	Yes	S
292071		Medical Records and Health Information Technicians	1.98	878	20.04	13.08	4	Yes	S
436013		Medical Secretaries	1.54	91	14.24	11.70	3	Yes	R
131121		Meeting, Convention, and Event Planners	1.96	1,074	22.89	13.81	4	No	S
252022	HSHW	Middle School Teachers, Exc. Special & Voc. Education	1.21	88	32.84	26.52	5	No	R
493042		Mobile Heavy Equipment Mechanics, Except Engines	1.45	594	21.82	15.57	3	Yes	S
151142	HSHW	Network and Computer Systems Administrators	1.42	1,435	39.74	26.06	4	Yes	S
472073		Operating Engineers/Construction Equipment Operators	0.98	57	18.37	13.43	3	No	R
292081		Opticians, Dispensing	2.68	506	18.48	12.64	4	Yes	S
472141		Painters, Construction and Maintenance	1.19	82	19.53	13.00	3	No	R
232011		Paralegals and Legal Assistants	1.58	54	22.17	16.59	3	Yes	R
373012		Pesticide Handlers, Sprayers, & Applicators, Vegetation	1.46	526	16.69	12.52	4	No	S
319097		Phlebotomists	1.78	44	15.05	11.98	3	Yes	R
312021	HSHW	Physical Therapist Assistants	3.94	899	31.15	24.28	4	Yes	S
472152		Plumbers, Pipefitters, and Steamfitters	1.17	75	19.31	14.44	3	No	R
333051		Police and Sheriff's Patrol Officers	0.82	75	20.88	17.05	3	No	R
119141		Property, Real Estate & Community Association Managers	1.06	62	25.26	13.83	4	No	R
131023	HSHW	Purchasing Agents, Except Farm Products & Trade	0.80	1,522	29.65	19.13	4	Yes	S
292034	HSHW	Radiologic Technologists	1.50	946	26.00	18.83	3	Yes	S
419021		Real Estate Brokers	1.65	735	41.39	13.96	3	No	S
291141	HSHW	Registered Nurses	1.61	346	28.10	21.75	4	Yes	R
291126	HSHW	Respiratory Therapists	1.42	595	27.60	22.32	4	Yes	S
414011	HSHW	Sales Representatives, Wholesale & Mfg, Tech. & Sci. Prod.	0.66	31	32.54	17.99	3	Yes	R
414012		Sales Representatives, Wholesale and Manufacturing, Other	0.54	155	27.14	12.86	3	Yes	R
252031	HSHW	Secondary School Teachers, Exc. Special and Voc. Ed.	1.21	97	31.03	24.11	5	No	R
413031	HSHW	Securities and Financial Services Sales Agents	2.45	40	35.31	17.38	5	Yes	R
492098		Security and Fire Alarm Systems Installers	1.91	832	20.75	14.89	3	No	S
472211		Sheet Metal Workers	1.11	31	17.87	12.62	3	No	R
211093		Social and Human Service Assistants	1.27	1,546	15.75	11.97	3	No	S
151132	HSHW	Software Developers, Applications	2.57	41	41.35	27.78	4	Yes	R
292055		Surgical Technologists	1.98	695	20.79	16.25	3	Yes	S
492022	HSHW	Telecommunications Equipment Installers and Repairers	0.11	1,636	25.26	16.25	3	Yes	S
131151		Training and Development Specialists	2.14	52	23.41	12.98	5	Yes	R
292056		Veterinary Technologists and Technicians	2.69	961	15.62	12.04	4	Yes	S
251194	HSHW	Vocational Education Teachers, Postsecondary	1.69	626	29.44	17.17	4	No	S
151134	HSHW	Web Developers	3.20	1,102	30.60	18.75	3	Yes	S
514121		Welders, Cutters, Solderers, and Brazers	1.48	38	16.88	13.10	3	Yes	R
131022	HSHW	Wholesale and Retail Buyers, Except Farm Products	1.65	574	32.23	16.96	4	Yes	S

†SOC Code and Occupational Title refer to Standard Occupational Classification codes and titles.

††HSHW = High Skill/High Wage.

†††Data Source:

R = Meets regional wage and openings criteria based on state Labor Market Statistics employer survey data. Regional data are shown.

S = Meets statewide wage and openings criteria based on state Labor Market Statistics employer survey data. Statewide data are shown.

NR = Not releasable.

EFI - Enterprise Florida, Inc.

2018-19 Local Targeted Occupations List (Additional)

Sorted by Occupational Title

Workforce Development Area 1 - Escambia and Santa Rosa Counties

SOC Code†	HSHW†	Occupational Title†	Annual Percent	Annual	2017 Hourly Wage		FLDOE Training	In EFI	Data Source††
			Growth	Openings	Mean	Entry	Code	Targeted Industry ?	†
493021		Automotive Body and Related Repairers	1.00	185	21.00	14.59	3	No	R
499051	HSHW	Electrical Power-Line Installers and Repairers	2.02	86	26.07	16.23	3	No	R
132051	HSHW	Financial Analysts	1.36	201	37.68	25.98	5	Yes	R
474051		Highway Maintenance Workers	NR	NR	16.82	13.22	3	No	R
151122	HSHW	Information Security Analysts	2.60	101	45.19	30.69	3	Yes	R
131081	HSHW	Logisticians	1.53	101	37.29	25.54	5	Yes	R
472161		Plasterers and Stucco Masons	2.97	130	18.14	14.39	3	No	R
435031		Police, Fire, and Ambulance Dispatchers	0.43	92	18.17	13.59	3	No	R