

2015-16 Florida Statewide Demand Occupations List

Post Secondary Adult Vocational Certificate or College Credit Certificate/Associate Degree

Sorted by Occupational Title

Workforce Estimating Conference Selection Criteria:

- 1 FLDOE Training Codes 3 (PSAV Certificate) or 4 (College Credit Certificate/Associate Degree)
- 2 150 annual openings and average growth rate of 1.55% or 360 annual openings with any positive growth
- 3 Mean Wage of \$13.76/hour and Entry Wage of \$11.19/hour
- 4 High Skill/High Wage (HSHW) Occupations: Mean Wage of \$21.56/hour and Entry Wage of \$13.76/hour

SOC Code†	HSHW††	Occupational Title†	Annual		2014 Hourly Wage		FLDOE Training Code	In EFI Targeted Industry?	STEM Occupation?	New to List?
			Percent Growth	Annual Openings	Mean	Entry				
Occupations with titles in bold type and followed by an asterisk (*) may be found in declining industries and are not projected to return to their historical peak during the forecast period. These occupations may currently have an oversupply of trained workers, allowing the regional workforce boards the local option not to offer training for these occupations.										
113011	HSHW	Administrative Services Managers	1.56	376	49.63	31.21	4	Yes	No	
413011		Advertising Sales Agents	0.76	537	23.28	11.89	3	Yes	No	
493011	HSHW	Aircraft Mechanics and Service Technicians	0.88	403	26.91	17.31	3	Yes	No	
493023		Automotive Service Technicians and Mechanics*	1.21	1,821	18.21	11.45	3	No	No	
433031		Bookkeeping, Accounting, and Auditing Clerks*	1.50	2,761	16.58	11.52	4	Yes	No	
131199	HSHW	Business Operations Specialists, All Other	1.52	2,516	31.01	17.72	4	Yes	No	
292031		Cardiovascular Technologists and Technicians	2.78	221	22.22	12.83	3	Yes	Yes	
435011		Cargo and Freight Agents	2.31	380	21.34	12.90	3	Yes	No	
472031		Carpenters*	2.81	2,838	17.63	11.63	3	No	No	
472051		Cement Masons and Concrete Finishers*	4.72	728	16.11	11.53	3	No	No	Yes
131031	HSHW	Claims Adjusters, Examiners, and Investigators*	0.79	713	28.02	19.09	3	Yes	No	
151143	HSHW	Computer Network Architects	2.00	667	33.81	21.95	3	Yes	Yes	
151152	HSHW	Computer Network Support Specialists	1.64	346	26.58	16.22	3	Yes	Yes	
151131	HSHW	Computer Programmers	0.95	572	37.00	22.24	3	Yes	Yes	
151121	HSHW	Computer Systems Analysts	1.87	828	41.92	27.44	4	Yes	Yes	
151151		Computer User Support Specialists	1.65	1,221	21.55	13.83	3	Yes	Yes	
474011	HSHW	Construction and Building Inspectors	2.27	338	26.37	18.43	3	Yes	No	
119021	HSHW	Construction Managers*	2.30	1,217	42.88	23.22	4	No	No	
333012		Correctional Officers and Jailers	0.16	611	20.58	14.99	3	No	No	
131051	HSHW	Cost Estimators*	4.58	790	28.35	16.73	4	No	Yes	
132041	HSHW	Credit Analysts	2.63	172	31.73	20.78	3	Yes	No	Yes
151141	HSHW	Database Administrators	2.81	292	37.90	24.69	4	Yes	Yes	

Source: Florida Department of Economic Opportunity, Bureau of Labor Market Statistics

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SOC Code†	HSHW††	Occupational Title†	Annual	Annual	2014 Hourly Wage		FLDOE	In EFI	STEM	New
			Percent		Openings	Mean				
			Growth				Code	Industry?		
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319091		Dental Assistants	2.84	833	16.69	12.35	3	Yes	No	
292021	HSHW	Dental Hygienists	3.49	569	29.92	22.06	4	Yes	Yes	
292032	HSHW	Diagnostic Medical Sonographers	4.42	271	29.36	22.15	3	Yes	No	
472081		Drywall and Ceiling Tile Installers*	3.71	423	16.06	11.59	3	No	No	
499051	HSHW	Electrical Power-Line Installers and Repairers*	1.92	398	25.35	16.60	3	No	No	
472111		Electricians*	2.87	1,840	19.55	13.75	3	No	No	
436011	HSHW	Executive Secretaries and Administrative Assistants*	1.38	1,432	21.70	15.32	3	Yes	No	
332011	HSHW	Fire Fighters	1.29	952	25.11	15.14	3	No	No	
471011	HSHW	First-Line Superv. of Construction and Extraction Workers*	3.34	1,908	28.27	18.49	4	No	No	
371012		First-Line Superv. of Landscaping and Groundskeeping	1.73	633	19.32	12.82	3	No	No	
491011	HSHW	First-Line Superv. of Mechanics, Installers, and Repairers	1.29	1,025	28.63	18.87	3	Yes	No	
431011	HSHW	First-Line Superv. of Office and Admin. Support Workers	1.44	3,356	24.64	16.23	4	Yes	No	
511011	HSHW	First-Line Superv. of Production and Operating Workers*	0.53	443	26.97	17.86	3	Yes	No	
411012	HSHW	First-Line Supervisors of Non-Retail Sales Workers*	0.54	1,014	40.85	21.27	4	Yes	No	
391021		First-Line Supervisors of Personal Service Workers*	1.28	469	19.95	12.90	3	No	No	
411011		First-Line Supervisors of Retail Sales Workers	0.83	3,692	20.51	13.37	3	No	No	
119051	HSHW	Food Service Managers	0.95	406	30.28	20.16	4	No	No	
111021	HSHW	General and Operations Managers	0.64	1,868	57.54	29.61	4	Yes	No	
472121		Glaziers*	5.36	293	16.71	11.59	3	No	No	
271024	HSHW	Graphic Designers	1.28	731	21.57	13.89	4	Yes	No	
292099		Health Technologists and Technicians, All Other	2.15	249	19.95	12.91	3	Yes	No	
499021		Heating, A.C., and Refrigeration Mechanics and Installers	4.26	1,622	20.00	13.60	3	No	No	

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499041	HSHW	Industrial Machinery Mechanics	2.57	514	22.07	14.89	3	Yes	No	
413021	HSHW	Insurance Sales Agents	2.17	2,049	32.26	18.11	3	Yes	No	
271025		Interior Designers*	1.82	243	22.12	12.25	4	Yes	No	
436012		Legal Secretaries*	1.36	463	19.10	12.96	3	Yes	No	
292061		Licensed Practical and Licensed Vocational Nurses	2.58	2,361	20.23	16.18	3	Yes	No	
132071		Loan Counselors	2.36	174	20.94	15.14	4	Yes	No	
132072	HSHW	Loan Officers	2.25	947	36.46	22.10	4	Yes	No	
292012		Medical and Clinical Laboratory Technicians	1.78	235	17.31	11.41	4	Yes	Yes	Yes
499062		Medical Equipment Repairers	3.19	253	20.01	13.91	3	Yes	Yes	
292071		Medical Records and Health Information Technicians	1.97	390	17.56	11.91	4	Yes	No	
436013		Medical Secretaries	3.64	910	14.78	11.91	3	Yes	No	
131121	HSHW	Meeting and Convention Planners	3.18	232	23.63	14.63	4	No	No	
493042		Mobile Heavy Equipment Mechanics, Except Engines	2.29	277	20.68	14.97	3	Yes	No	
493051		Motorboat Mechanics	2.00	184	17.42	11.52	3	No	No	Yes
151142	HSHW	Network and Computer Systems Administrators	2.49	623	38.62	25.07	4	Yes	Yes	
472073		Operating Engineers/Construction Equipment Operators*	3.12	765	17.82	12.85	3	No	No	
292081		Opticians, Dispensing	1.63	185	19.26	12.59	4	Yes	No	
472141		Painters, Construction and Maintenance*	2.54	1,528	16.14	11.47	3	No	No	Yes
232011	HSHW	Paralegals and Legal Assistants	2.93	1,103	23.41	15.81	3	Yes	No	
312021	HSHW	Physical Therapist Assistants	3.71	244	28.50	21.83	4	Yes	No	
472151		Pipelayers*	3.14	322	16.74	12.18	3	No	No	
472152		Plumbers, Pipefitters, and Steamfitters*	3.00	1,170	18.77	13.31	3	No	No	

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333051	HSHW	Police and Sheriff's Patrol Officers*	1.19	1,504	27.87	18.85	3	No	No	
119141	HSHW	Property, Real Estate & Community Association Managers	0.78	1,021	27.01	14.87	4	No	No	
131023	HSHW	Purchasing Agents, Except Farm Products & Trade*	0.81	461	27.65	17.67	4	Yes	No	
292034	HSHW	Radiologic Technologists	2.69	526	24.84	18.41	3	Yes	No	
291141	HSHW	Registered Nurses	2.43	6,979	30.38	23.87	4	Yes	Yes	
291126	HSHW	Respiratory Therapists	2.56	338	26.13	20.60	4	Yes	Yes	
472181		Roofers*	2.57	770	15.49	11.69	3	No	No	
414011	HSHW	Sales Representatives, Wholesale & Mfg, Tech. & Sci. Products	1.27	805	37.46	19.87	3	Yes	No	
414012		Sales Representatives, Wholesale and Manufacturing, Nontechnical*	1.33	3,568	28.00	12.87	3	Yes	No	
492098		Security and Fire Alarm Systems Installers	3.19	359	17.85	12.77	3	No	No	
472211		Sheet Metal Workers*	2.70	338	16.98	11.65	3	No	No	
151132	HSHW	Software Developers, Applications	2.41	836	39.48	24.69	4	Yes	Yes	
292055		Surgical Technologists	1.90	223	19.30	15.47	3	Yes	No	
173031		Surveying and Mapping Technicians	1.75	179	18.89	12.43	3	Yes	Yes	
492022	HSHW	Telecommunications Equipment Installers and Repairers	0.57	416	23.82	15.31	3	Yes	No	
533032		Truck Drivers, Heavy and Tractor-Trailer*	1.52	2,619	17.92	12.06	3	Yes	No	
251194	HSHW	Vocational Education Teachers, Postsecondary	2.28	295	26.30	15.81	4	Yes	No	
151134	HSHW	Web Developers	1.78	281	29.37	18.54	3	Yes	Yes	
514121		Welders, Cutters, Solderers, and Brazers*	2.01	583	18.10	12.45	3	Yes	No	

†SOC Code and Occupational Title refer to Standard Occupational Classification codes and titles.

††HSHW = High Skill/High Wage.

EFI - Enterprise Florida, Inc.

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