

AGENDA

**WORKFORCE ESCAROSA, INC.
FINANCE COMMITTEE
APRIL 16, 2013
10:30 a.m.**

- I. Call Meeting to Order
- II. Approval of Minutes – January 15, 2013
- III. Action Item(s)
 - Annual Retirement Contribution
 - Financial Summaries – February 28, 2013
- IV. Information Item
 - Tuition and Books Expenditures by Training Provider – February 28, 2013
- V. Adjournment

**WORKFORCE ESCAROSA, INC.
FINANCE COMMITTEE
JANUARY 15, 2013
MINUTES**

Members Present: Joshua Durst (Chairperson via teleconference), Amber P. McCool, Dana Mullins, and John Gormley

Others Present: Janet Summers, Susan Nelms, and Janay Sims – Workforce Escarosa, Inc.

The meeting was called to order at 10:30 a.m., at Workforce Escarosa’s administrative office.

MINUTES – AUGUST 14, 2012

The minutes were reviewed.

Action Taken: Motion by Dana Mullins, and seconded by John Gormley to approve the October 3, 2012, meeting minutes. Motion carried.

FINANCIAL SUMMARIES – NOVEMBER 30, 2012

Escarosa’s Statement of Revenues and Expenses, Service Provider Contract Summary, Required Rates and detailed Financial Statements for ended November 30, 2012 was presented. The following was noted:

Workforce Investment Act

The PY 2012-2013 budget was budgeted for a 30% transfer of Dislocated Worker funds to Adult. Due to a 3 to 1 ration of WIA Adult clients in training compared to WIA Dislocated Workers, 50% (the maximum allowable amount) was transferred.

The November 30, 2012 financial statements include tuition and books for the first semester of PY 2012-2013 year, which resulted in a greater than required percentage for the State ITA requirement of 40%. A decrease is expected in the next few months. It appears there will be no problem making the required 40%.

Youth program expenditures are understated due to the Escambia County School District inadvertently charging the summer youth program to the PY 2012-2013 year round contract. Steps are being taken to correct this problem. Corrected invoices are expected in January’s financial statements.

Wagner Peyser

Staff received \$117,723 of incentive funds earned from performance in the PY 2010-2011 Wagner Peyser program. These funds will expire on June 30, 2013, and will be used for the Wagner Peyser program.

Transition Assistance Program

The program ended December 31, 2012, and has not affected staffing level in the Veterans program.

PSC EF Healthcare Contract

Pensacola State College has extended the consulting agreement for another year and the funding level has increased to 100% of the Business Service Representative.

Welfare Transition Program

The Welfare Transition Program has experienced a large increase in the number of new clients. Some reductions to budgeted line items are needed to allow a temporary case manager until June 30. The budget will support additional temporary staff.

Action Taken: Motion by Amber McCool, and seconded by Dana Mullins to approve the Financial Statements and related summaries for the period ended November 30, 2012. Motion carried.

PROPOSED EQUIPMENT WRITE-OFF

A list of old equipment that Escarosa would like to write off was presented. Most of the equipment is computers that are broken or obsolete. They are currently in a storage unit. Escarosa do keep some old computers for parts, but as new computers are purchased, storage for the old computers become a problem. The equipment will be given to non-profit organizations.

Inquiry was made to the 2009 computers listed. It was noted these computers were damaged from the flood at the Pensacola Career Center in 2009. The committee requested that staff assure the condition of these computers, and when presenting this item to the Board an explanation for the write-off is presented.

Action Taken: Tentative Motion by John Gormley, and seconded by Dana Mullins to approve writing off the proposed listed equipment. Motion carried.

OTHER BUSINESS

A chart of WIA Adult and Dislocated Worker State ITA Expenditures for the period 7/1/12-9/30/12 was presented as information.

There being no further business, the meeting adjourned.

Respectfully submitted,

Janay Sims
Recording Secretary

WORKFORCE ESCAROSA, INC.

FINANCE COMMITTEE

RETIREMENT CONTRIBUTION

DATE: April 16, 2013

COMMITTEE MEMBERS: Joshua Durst (Chairperson), Amber McCool, Dana Mullins
and John Gormley

ACTION ITEM:

Escarosa's Fiscal Year 2012/2013 Budget passed by the Board included a 5% retirement contribution for staff which amounted to \$103,654. Due to staff turnover (employees must work 1 year before they are eligible for the 401(k)), management is proposing a 6% contribution which amounts to \$103,117. This would have the same impact on programs as the 5% budgeted.

RECOMMENDATION

That the Finance Committee approves a 6% retirement contribution for qualified staff for a total of \$103,117.

WORKFORCE ESCAROSA, INC.
FINANCE COMMITTEE
FINANCIAL REPORTS FOR FEBRUARY 28, 2013

ACTION ITEM

DATE: April 16, 2013

COMMITTEE MEMBERS: Joshua Durst (Chair), John Gormley, Dana Mullins and Amber McCool

ACTION ITEM

Attached are Escarosa's Statements of Revenues and Expenses, Service Provider Contract Summary, Required Rates and detailed Financial Statements for the period ended February 28, 2013.

Workforce Investment Act

Escarosa received \$39,241 in WIA Performance Incentive Funds. The funds will be used for Youth sponsorships and replacing furniture damaged in the flood at the Pensacola Career Center.

We were allowed to transfer 50% of the 2011 WIA Dislocated Workers Supplemental funds to 2011 WIA Adult, an amount of \$186,239. With this transfer we should be able to expend all of the 2011 WIA Dislocated Worker funds prior to June 30, 2013 when they expire. All of the 2011 WIA Adult funds have been expended.

Initial reports from USDOL are that WIA and Wagner Peyser allocations will be reduced by 5% in PY 2013-2014 due to the sequestration. We expect to have a large enough carry forward of 2012 WIA Adult and Dislocated Worker funds to continue those programs at the current level.

We project that the State ITA rate will be near 50% at year end. February financials include almost all of the fall and spring session tuitions but there is still summer session tuition to be paid. The summer tuition will be FY 2012-2013 expenditures. This will help maintain a higher State ITA rate.

We have received an additional \$9,950 in VET funding. This covers the loss of funds from the TAP program.

Administrative rates continue to be lower than 10%.

RECOMMENDATION

That the Finance Committee approves the Financial Statements and related summaries for the period ended February 28, 2013.

WORKFORCE ESCAROSA, INC.**SUMMARY OF EXPENDITURES**

February 28, 2013

	Year-to-Date Expenditures	Available Funds	Funds Remaining	Percent Expended	Percent of Year	Variance (Over)/Under
<u>PROGRAMS</u>						
WIA ADULT	1,859,140	3,384,871	1,525,731	54.9%	66.7%	11.8%
WIA DISLOCATED WORKER	383,092	944,589	561,497	40.6%	66.7%	26.1%
WIA YOUTH	1,053,690	1,931,424	877,734	54.6%	66.7%	12.1%
WIA PERFORMANCE INCENTIVES	8,752	39,241	30,489	22.3%	33.3%	11.0%
DISABILITY NAVIGATOR GRANT	17,480	21,376	3,896	81.8%	66.7%	-15.1%
FSET	51,071	100,000	48,929	51.1%	66.7%	15.6%
WAGNER PEYSER	114,698	320,278	205,580	35.8%	66.7%	30.9%
UNEMPLOYMENT COMPENSATION	58,020	71,991	13,971	80.6%	66.7%	-13.9%
TRADE ADJUSTMENT ASSISTANCE	11,000	42,019	31,019	26.2%	66.7%	40.5%
WP PERFORMANCE INCENTIVES	98,087	117,723	19,636	83.3%	66.7%	-16.6%
EXTENDED UNEMPLOYMENT COMPENSATION	42,511	52,300	9,789	81.3%	88.9%	7.6%
VETERANS - DVOP	84,439	135,861	51,422	62.2%	66.7%	4.5%
VETERANS - LVER	61,018	100,625	39,607	60.6%	66.7%	6.1%
VETERANS - TAP	399	1,000	601	39.9%	100.0%	60.1%
WELFARE TRANSITION PROGRAM 1112	160,346	160,346	0	100.0%	100.0%	0.0%
WELFARE TRANSITION PROGRAM 1213	971,953	1,657,310	685,357	58.6%	66.7%	8.1%
PSC CONTRACT - EF HEALTHCARE	25,051	54,647	29,596	45.8%	66.7%	20.9%
MILITARY FAMILY ADVOCACY	47,963	81,709	33,746	58.7%	66.7%	8.0%
TOTAL	5,048,710	9,217,310	4,168,600			

COST POOLS

COMPUTER NETWORK COST POOL	130,341	230,003	99,662	56.7%	66.7%	10.0%
ONE-STOP COST POOL	890,473	1,538,403	647,930	57.9%	66.7%	8.8%
SUPPORT SERVICES COST POOL	28,185	46,606	18,421	60.5%	66.7%	6.2%
ESCAROSA COST POOL	452,862	732,390	279,528	61.8%	66.7%	4.9%
PROGRAM MANAGEMENT	135,566	235,225	99,659	57.6%	66.7%	9.1%
WIA DIRECT SERVICES	212,474	355,121	142,647	59.8%	66.7%	6.9%

WORKFORCE ESCAROSA, INC.
February 28, 2013

ADMINISTRATIVE RATES:	ACTUAL	ALLOWED
WIA ADULT	6.62%	10.00%
WIA DISLOCATED WORKER	6.62%	10.00%
WIA YOUTH	6.62%	10.00%
WIA PERFORMANCE INCENTIVES	6.62%	10.00%
FSET	6.62%	10.00%
WAGNER PEYSER	6.51%	10.00%
UNEMPLOYMENT COMPENSATION	6.62%	10.00%
WP PERFORMANCE INCENTIVES	6.51%	10.00%
EXTENDED UNEMPLOYMENT COMPENSATION	6.51%	10.00%
VETERANS - DVOP	6.51%	10.00%
VETERANS - LVER	6.51%	10.00%
WELFARE TRANSITION PROGRAM - 1112	10.18%	10.00%
WELFARE TRANSITION PROGRAM - 1213	9.27%	10.00%
MILITARY FAMILY ADVOCACY	6.75%	10.00%

OTHER REQUIRED RATES:	ACTUAL	REQUIRED
WIA STATE ITA (ADULT & DISLOCATED WORKER)	57.87%	40.00%
WIA YOUTH OUT-OF-SCHOOL	31.55%	30.00%

WORKFORCE ESCAROSA, INC.
YEAR ENDED JUNE 30, 2013

SERVICE PROVIDER CONTRACTS REPORT

Service Provider	Service	Original Contract Amount	Expended	Unexpended Balance	Month Invoiced Through	Prorated Budget	(Over)/Under Expended
WIA Contracts:							
Santa Rosa School Board - Note 1	Youth Services	395,408	178,011	217,397	28-Feb-13	263,605	85,594
Escambia Co. School Board	Youth Services	389,250	121,787	267,463	31-Jan-13	227,063	105,276
Children's Home Society	Youth Services	583,328	340,567	242,761	28-Feb-13	388,885	48,318
Santa Rosa School Board	Summer Youth Services	105,000	103,331	1,669	30-Nov-12	105,000	1,669
Escambia Co. School Board - Note 1	Summer Youth Services	115,000	114,287	713	30-Sep-12	115,000	713
FSET							
Escambia Co. Commissioners	SNAP Program - 2013	100,000	26,622	73,378	28-Feb-13	66,667	40,045
Total		1,687,986	884,605	803,381		1,166,220	281,615

The Escambia Co. School District summer youth program had an expended balance of \$85,713 at the end of the program. \$85,000 was deobligated from that contract and reobligated to the Santa Rosa School District year round youth contract.

WORKFORCE ESCAROSA INC
STATEMENT OF EXPENDITURES
91 - COMPUTER NETWORK COST POOL
 From 2/1/2013 Through 2/28/2013
 (In Whole Numbers)

	Current Year Actual	YTD Original Budget	Percent Expended	YTD Original Budget Variance
EXPENDITURES				
SALARIES - ESCAROSA	63,190	94,454	66.90%	31,264
EMPLOYEE COSTS	19,653	29,481	66.66%	9,828
RETIREMENT	0	4,815	0.00%	4,815
COMMUNICATIONS - CELL PHONES	848	0	0.00%	(848)
COMMUNICATIONS - DATA LINES	21,625	33,855	63.87%	12,230
EQUIPMENT	4,975	18,000	27.64%	13,025
INSURANCE	(1)	260	(0.19)%	261
PUBLICATIONS, SUBSCRIPTIONS, ETC.	0	500	0.00%	500
RENT	14,963	23,638	63.29%	8,675
MAINTENANCE CONTRACTS	430	12,000	3.58%	11,570
SUPPLIES - GENERAL OFFICE	43	750	5.78%	707
STAFF TRAINING	0	3,000	0.00%	3,000
TRAVEL	1,669	3,500	47.67%	1,831
TRAVEL - OUT OF REGION	1,435	3,000	47.84%	1,565
MAINTENANCE & REPAIRS	693	750	92.46%	57
MAINTENANCE - FLOOD	817	2,000	40.85%	1,183
COMPUTER NETWORK ALLOCATION	(130,341)	(230,003)	56.66%	(99,662)
Total EXPENDITURES	<u>0</u>	<u>0</u>	<u>0.00%</u>	<u>0</u>

WORKFORCE ESCAROSA INC
STATEMENT OF EXPENDITURES
92 - ONE STOP COST POOL
 From 2/1/2013 Through 2/28/2013
 (In Whole Numbers)

	Current Year Actual	YTD Original Budget	Percent Expended	YTD Original Budget Variance
EXPENDITURES				
SALARIES - ESCAROSA	0	20,007	0.00%	20,007
SALARIES - PEO	207,535	311,776	66.56%	104,241
EMPLOYEE COSTS	0	7,093	0.00%	7,093
EMPLOYEE COSTS - PEO	69,540	103,300	67.31%	33,760
RETIREMENT	0	1,020	0.00%	1,020
RETIREMENT - PEO	0	15,894	0.00%	15,894
ADVERTISING	0	1,500	0.00%	1,500
COMMUNICATIONS - TELEPHONES	11,597	18,000	64.42%	6,403
COMMUNICATIONS - CABLE	589	0	0.00%	(589)
TEMPORARY SERVICES	88,651	165,867	53.44%	77,216
SECURITY GUARDS	35,675	55,250	64.57%	19,575
COPIER EXPENSES	5,740	28,000	20.49%	22,260
EQUIPMENT	11,635	49,000	23.74%	37,365
INSURANCE	3,097	7,200	43.01%	4,103
MEMBERSHIPS	150	5,000	3.00%	4,850
POSTAGE	6,838	7,000	97.68%	162
PUBLICATIONS, SUBSCRIPTIONS, ETC.	0	1,000	0.00%	1,000
RENT	289,930	434,011	66.80%	144,081
MAINTENANCE CONTRACTS	6,191	13,250	46.72%	7,059
SUPPLIES - GENERAL OFFICE	15,834	25,057	63.19%	9,223
SUPPLIES - CLIENT	3,053	6,000	50.88%	2,947
STAFF TRAINING	180	500	36.00%	320
TRAVEL	801	3,247	24.68%	2,446
TRAVEL - OUT OF REGION	3,122	4,000	78.04%	878
UTILITIES	7,399	16,000	46.24%	8,601
CLEANING SERVICES	7,176	11,000	65.23%	3,824
MAINTENANCE & REPAIRS	1,556	6,000	25.92%	4,444
MAINTENANCE - FLOOD	12,686	30,000	42.28%	17,314
OUTREACH	(4,643)	3,000	(154.77)%	7,643
SPONSORSHIPS	0	2,000	0.00%	2,000
COMPUTER NETWORK ALLOCATION	106,141	187,427	56.63%	81,286
OSCP ALLOCATION	(890,473)	(1,538,399)	57.88%	(647,926)
Total EXPENDITURES	<u>0</u>	<u>0</u>	<u>0.00%</u>	<u>0</u>

WORKFORCE ESCAROSA INC
STATEMENT OF EXPENDITURES
93 - SUPPORT SERVICE SPECIALIST
 From 2/1/2013 Through 2/28/2013
 (In Whole Numbers)

	Current Year Actual	YTD Original Budget	Percent Expended	YTD Original Budget Variance
EXPENDITURES				
SALARIES - ESCAROSA	19,963	31,952	62.47%	11,989
EMPLOYEE COSTS	8,009	12,276	65.24%	4,267
RETIREMENT	0	1,629	0.00%	1,629
EQUIPMENT	0	200	0.00%	200
SUPPLIES - GENERAL OFFICE	0	150	0.00%	150
TRAVEL	213	400	53.17%	187
SS SPECIALIST ALLOCATION	<u>(28,185)</u>	<u>(46,607)</u>	<u>60.47%</u>	<u>(18,422)</u>
Total EXPENDITURES	<u>0</u>	<u>0</u>	<u>0.00%</u>	<u>0</u>

WORKFORCE ESCAROSA INC
STATEMENT OF EXPENDITURES
94 - ESCAROSA COST POOL
From 2/1/2013 Through 2/28/2013
(In Whole Numbers)

	Current Year Actual	YTD Original Budget	Percent Expended	YTD Original Budget Variance
EXPENDITURES				
SALARIES - ESCAROSA	260,778	394,379	66.12%	133,601
EMPLOYEE COSTS	73,974	113,613	65.11%	39,639
RETIREMENT	0	20,106	0.00%	20,106
ADVERTISING	651	2,500	26.05%	1,849
AUDIT/TAX PREPARATION SERVICES	22,000	27,000	81.48%	5,000
BANK SERVICE CHARGES	1,808	3,000	60.27%	1,192
COMMUNICATIONS - TELEPHONES	2,294	3,947	58.12%	1,653
COMMUNICATIONS - CELL PHONES	723	1,800	40.15%	1,077
CONSULTING SERVICES	2,080	4,080	50.98%	2,000
COPIER EXPENSES	772	4,342	17.78%	3,570
EQUIPMENT	870	1,750	49.69%	880
INSURANCE	5,448	6,499	83.82%	1,051
LEGAL	162	2,000	8.10%	1,838
MEMBERSHIPS	3,022	5,000	60.43%	1,978
POSTAGE	1,582	2,499	63.29%	917
PUBLICATIONS, SUBSCRIPTIONS, ETC.	353	750	47.08%	397
RENT	33,162	46,880	70.73%	13,718
MAINTENANCE CONTRACTS	3,233	3,500	92.37%	267
SUPPLIES - GENERAL OFFICE	2,824	7,500	37.65%	4,676
STAFF TRAINING	340	2,750	12.36%	2,410
TRAVEL	2,293	9,750	23.51%	7,457
TRAVEL - OUT OF REGION	13,945	18,000	77.47%	4,055
UTILITIES	6,244	11,842	52.72%	5,598
CLEANING SERVICES	2,141	3,553	60.27%	1,412
MAINTENANCE & REPAIRS	1,135	1,973	57.51%	838
MISC ACCOUNTS RECEIVABLES WRITE OFF	(13)	0	0.00%	13
COMPUTER NETWORK ALLOCATION	3,751	6,584	56.97%	2,833
OSCP ALLOCATION	5,564	7,219	77.07%	1,655
ECP ALLOCATION	(452,862)	(715,418)	63.30%	(262,556)
PROGRAM MANAGEMENT	1,726	2,602	66.32%	876
Total EXPENDITURES	<u>0</u>	<u>0</u>	<u>0.00%</u>	<u>0</u>

WORKFORCE ESCAROSA INC
STATEMENT OF EXPENDITURES
95 - PROGRAM MANAGEMENT
 From 2/1/2013 Through 2/28/2013
 (In Whole Numbers)

	<u>Current Year Actual</u>	<u>YTD Original Budget</u>	<u>Percent Expended</u>	<u>YTD Original Budget Variance</u>
EXPENDITURES				
SALARIES - ESCAROSA	35,820	96,660	37.05%	60,840
SALARIES - PEO	67,710	73,726	91.83%	6,016
EMPLOYEE COSTS	6,004	22,976	26.13%	16,972
EMPLOYEE COSTS - PEO	22,885	25,777	88.77%	2,892
RETIREMENT	0	4,928	0.00%	4,928
RETIREMENT - PEO	0	3,758	0.00%	3,758
EQUIPMENT	1,336	800	166.99%	(536)
SUPPLIES - GENERAL OFFICE	520	1,600	32.50%	1,080
STAFF TRAINING	45	0	0.00%	(45)
TRAVEL	698	2,000	34.88%	1,302
TRAVEL - OUT OF REGION	533	3,000	17.76%	2,467
MAINTENANCE & REPAIRS	16	0	0.00%	(16)
PROGRAM MANAGEMENT	<u>(135,566)</u>	<u>(235,225)</u>	<u>57.63%</u>	<u>(99,659)</u>
Total EXPENDITURES	<u><u>0</u></u>	<u><u>0</u></u>	<u><u>0.00%</u></u>	<u><u>0</u></u>

WORKFORCE ESCAROSA INC
STATEMENT OF EXPENDITURES
97 - WIA DIRECT SERVICES
From 2/1/2013 Through 2/28/2013
(In Whole Numbers)

	<u>Current Year Actual</u>	<u>YTD Original Budget</u>	<u>Percent Expended</u>	<u>YTD Original Budget Variance</u>
EXPENDITURES				
SALARIES - PEO	149,965	235,285	63.73%	85,320
EMPLOYEE COSTS - PEO	46,882	86,620	54.12%	39,738
RETIREMENT - PEO	0	11,995	0.00%	11,995
EQUIPMENT	3,666	600	611.07%	(3,066)
MAINTENANCE CONTRACTS	960	1,000	96.00%	40
SUPPLIES - GENERAL OFFICE	809	2,000	40.43%	1,191
SUPPLIES - CLIENT	411	2,000	20.57%	1,589
STAFF TRAINING	135	300	45.00%	165
TRAVEL	0	1,350	0.00%	1,350
TRAVEL - OUT OF REGION	3,561	0	0.00%	(3,561)
MAINTENANCE & REPAIRS	162	0	0.00%	(162)
PROGRAM MANAGEMENT	5,923	11,471	51.63%	5,548
WIA DIRECT SERVICES ALLOCATION	(212,474)	(352,621)	60.25%	(140,147)
Total EXPENDITURES	<u><u>0</u></u>	<u><u>0</u></u>	<u><u>0.00%</u></u>	<u><u>0</u></u>

WORKFORCE ESCAROSA INC
Statement of Revenues and Expenditures
110 - WIA ADULT
From 2/1/2013 Through 2/28/2013
(In Whole Numbers)

	<u>Current Year Actual</u>	<u>YTD Original Budget</u>	<u>Percent Expended</u>	<u>YTD Original Budget Variance</u>
EXPENDITURES				
ADMINISTRATIVE				
-				
ECP ALLOCATION - ADMINISTRATIVE	76,789	128,472	59.77%	51,683
ECP ALLOCATION - ACCOUNTING	<u>46,304</u>	<u>74,639</u>	<u>62.03%</u>	<u>28,335</u>
Total ADMINISTRATIVE	123,093	203,111	60.60%	80,018
ESCAROSA'S COSTS				
-				
TEMPORARY SERVICES	10,609	16,450	64.49%	5,841
SS SPECIALIST ALLOCATION	20,670	22,697	91.07%	2,027
ECP ALLOCATION - MONITORING	21,272	27,009	78.76%	5,737
ECP ALLOCATION - PROGRAM	15,370	17,232	89.19%	1,862
PROGRAM MANAGEMENT	57,553	87,693	65.63%	30,140
WIA DIRECT SERVICES ALLOCATION	<u>156,020</u>	<u>233,535</u>	<u>66.80%</u>	<u>77,515</u>
Total ESCAROSA'S COSTS	281,495	404,616	69.57%	123,121
ONE-STOP COSTS				
-				
OSCP ALLOCATION	<u>335,911</u>	<u>690,164</u>	<u>48.67%</u>	<u>354,253</u>
Total ONE-STOP COSTS	335,911	690,164	48.67%	354,253
CLIENT SUPPORT				
-				
CLASSROOM SUPPLIES	37,419	57,000	65.64%	19,581
OTHER SUPPORT SERVICES	23,298	20,000	116.48%	(3,298)
TUITION	912,530	860,250	106.07%	(52,280)
BOOKS	139,059	286,749	48.49%	147,690
ON THE JOB TRAINING	8,237	15,000	54.91%	6,763
ITA INCENTIVES	<u>0</u>	<u>2,000</u>	<u>0.00%</u>	<u>2,000</u>
Total CLIENT SUPPORT	1,120,542	1,240,999	90.29%	120,457
CONTRACTS				
ECC NCPPP WIA 2011-2012-04	<u>(1,900)</u>	<u>0</u>	<u>0.00%</u>	<u>1,900</u>
Total CONTRACTS	<u>(1,900)</u>	<u>0</u>	<u>0.00%</u>	<u>1,900</u>
Total EXPENDITURES	<u><u>1,859,140</u></u>	<u><u>2,538,890</u></u>	<u><u>73.23%</u></u>	<u><u>679,750</u></u>

WORKFORCE ESCAROSA INC
 Statement of Revenues and Expenditures
 120 - WIA DISLOCATED WORKERS
 From 2/1/2013 Through 2/28/2013
 (In Whole Numbers)

	Current Year Actual	YTD Original Budget	Percent Expended	YTD Original Budget Variance
EXPENDITURES				
ADMINISTRATIVE				
-				
ECP ALLOCATION - ADMINISTRATIVE	15,823	90,396	17.50%	74,573
ECP ALLOCATION - ACCOUNTING	<u>9,541</u>	<u>52,850</u>	<u>18.05%</u>	<u>43,309</u>
Total ADMINISTRATIVE	25,364	143,246	17.71%	117,882
ESCAROSA'S COSTS				
-				
OUTREACH	4,993	0	0.00%	(4,993)
SS SPECIALIST ALLOCATION	4,949	18,969	26.09%	14,020
ECP ALLOCATION - MONITORING	4,383	10,586	41.40%	6,203
ECP ALLOCATION - PROGRAM	3,167	6,754	46.89%	3,587
PROGRAM MANAGEMENT	9,640	22,682	42.50%	13,042
WIA DIRECT SERVICES ALLOCATION	<u>47,557</u>	<u>112,443</u>	<u>42.29%</u>	<u>64,886</u>
Total ESCAROSA'S COSTS	74,690	171,434	43.57%	96,744
ONE-STOP COSTS				
-				
OSCP ALLOCATION	<u>32,247</u>	<u>97,061</u>	<u>33.22%</u>	<u>64,814</u>
Total ONE-STOP COSTS	32,247	97,061	33.22%	64,814
CLIENT SUPPORT				
-				
CLASSROOM SUPPLIES	2,425	20,000	12.12%	17,575
OTHER SUPPORT SERVICES	3,734	15,000	24.89%	11,267
TUITION	200,833	998,872	20.10%	798,039
BOOKS	41,621	332,957	12.50%	291,336
ON THE JOB TRAINING	2,177	10,000	21.77%	7,823
ITA INCENTIVES	<u>0</u>	<u>2,000</u>	<u>0.00%</u>	<u>2,000</u>
Total CLIENT SUPPORT	250,790	1,378,829	18.19%	1,128,039
Total EXPENDITURES	<u>383,092</u>	<u>1,790,570</u>	<u>21.39%</u>	<u>1,407,478</u>

WORKFORCE ESCAROSA INC
Statement of Revenues and Expenditures
130 - WIA YOUTH
From 2/1/2013 Through 2/28/2013
(In Whole Numbers)

	Current Year Actual	YTD Original Budget	Percent Expended	YTD Original Budget Variance
EXPENDITURES				
ADMINISTRATIVE				
-				
ECP ALLOCATION - ADMINISTRATIVE	43,521	84,634	51.42%	41,113
ECP ALLOCATION - ACCOUNTING	<u>26,243</u>	<u>49,060</u>	<u>53.49%</u>	<u>22,817</u>
Total ADMINISTRATIVE	69,764	133,694	52.18%	63,930
ESCAROSA'S COSTS				
-				
SALARIES - PEO	21,944	32,651	67.20%	10,707
EMPLOYEE COSTS - PEO	8,196	12,386	66.17%	4,190
RETIREMENT - PEO	0	1,665	0.00%	1,665
COMMUNICATIONS - TELEPHONES	253	526	48.16%	273
COPIER EXPENSES	0	579	0.00%	579
EQUIPMENT	4,851	200	2,425.64%	(4,651)
INSURANCE	(0)	0	0.00%	0
RENT	4,418	6,105	72.37%	1,687
SUPPLIES - GENERAL OFFICE	0	200	0.00%	200
TRAVEL	1,738	1,800	96.54%	62
TRAVEL - OUT OF REGION	0	1,000	0.00%	1,000
UTILITIES	804	1,579	50.90%	775
CLEANING SERVICES	285	474	60.18%	189
MAINTENANCE & REPAIRS	151	263	57.24%	112
SPONSORSHIPS	0	7,000	0.00%	7,000
ECP ALLOCATION - MONITORING	12,056	24,828	48.55%	12,772
ECP ALLOCATION - PROGRAM	8,711	15,841	54.99%	7,130
PROGRAM MANAGEMENT	28,772	48,503	59.31%	19,731
WIA DIRECT SERVICES ALLOCATION	<u>8,898</u>	<u>9,143</u>	<u>97.31%</u>	<u>245</u>
Total ESCAROSA'S COSTS	101,077	164,743	61.35%	63,666
ONE-STOP COSTS				
-				
OSCP ALLOCATION	<u>34,558</u>	<u>60,763</u>	<u>56.87%</u>	<u>26,205</u>
Total ONE-STOP COSTS	34,558	60,763	56.87%	26,205
SERVICE PROVIDER CONTRACTS				
CHS WIA 2012-2013-01	340,567	583,328	58.38%	242,761
SRCSD WIA 2012-2013-02	178,008	395,408	45.01%	217,400
ECSD - 2012-2013-03	121,787	389,520	31.26%	267,733
CHS - WIA 2011-2012-01	(126)	0	0.00%	126
SRCSD - WIA 2011-2012-02	5,512	0	0.00%	(5,512)
ECSD - WIA 111203	957	0	0.00%	(957)
SRCSD SYEP WIA 111205	98,170	99,839	98.32%	1,669
ECSD WIA 111206	<u>103,416</u>	<u>104,129</u>	<u>99.31%</u>	<u>713</u>
Total SERVICE PROVIDER CONTRACTS	<u>848,291</u>	<u>1,572,224</u>	<u>53.95%</u>	<u>723,933</u>
Total EXPENDITURES	<u><u>1,053,690</u></u>	<u><u>1,931,424</u></u>	<u><u>54.56%</u></u>	<u><u>877,734</u></u>

WORKFORCE ESCAROSA INC
 Statement of Revenues and Expenditures
 140 - WIA PERFORMANCE INCENTIVES
 From 2/1/2013 Through 2/28/2013
 (In Whole Numbers)

	<u>Current Year Actual</u>	<u>YTD Original Budget</u>	<u>Percent Expended</u>	<u>YTD Original Budget Variance</u>
EXPENDITURES				
ADMINISTRATIVE				
-				
ECP ALLOCATION - ADMINISTRATIVE	361	0	0.00%	(361)
ECP ALLOCATION - ACCOUNTING	<u>218</u>	<u>0</u>	<u>0.00%</u>	<u>(218)</u>
Total ADMINISTRATIVE	579	0	0.00%	(579)
ESCAROSA'S COSTS				
-				
SPONSORSHIPS	8,000	0	0.00%	(8,000)
ECP ALLOCATION - MONITORING	100	0	0.00%	(100)
ECP ALLOCATION - PROGRAM	<u>72</u>	<u>0</u>	<u>0.00%</u>	<u>(72)</u>
Total ESCAROSA'S COSTS	<u>8,173</u>	<u>0</u>	<u>0.00%</u>	<u>(8,173)</u>
Total EXPENDITURES	<u><u>8,752</u></u>	<u><u>0</u></u>	<u><u>0.00%</u></u>	<u><u>(8,752)</u></u>

WORKFORCE ESCAROSA INC
Statement of Revenues and Expenditures
180 - NAVIGATOR GRANT
From 2/1/2013 Through 2/28/2013
(In Whole Numbers)

	<u>Current Year Actual</u>	<u>YTD Original Budget</u>	<u>Percent Expended</u>	<u>YTD Original Budget Variance</u>
EXPENDITURES				
ESCAROSA'S COSTS				
-				
SALARIES - ESCAROSA	12,752	15,209	83.84%	2,457
EMPLOYEE COSTS	4,728	5,392	87.68%	664
OUTREACH	<u>0</u>	<u>775</u>	<u>0.00%</u>	<u>775</u>
Total ESCAROSA'S COSTS	<u>17,480</u>	<u>21,376</u>	<u>81.77%</u>	<u>3,896</u>
Total EXPENDITURES	<u><u>17,480</u></u>	<u><u>21,376</u></u>	<u><u>81.77%</u></u>	<u><u>3,896</u></u>

WORKFORCE ESCAROSA INC
Statement of Revenues and Expenditures
 213 - FSET - PY 2012-2013
 From 2/1/2013 Through 2/28/2013
 (In Whole Numbers)

	<u>Current Year Actual</u>	<u>YTD Original Budget</u>	<u>Percent Expended</u>	<u>YTD Original Budget Variance</u>
EXPENDITURES				
ADMINISTRATIVE				
-				
ECP ALLOCATION - ADMINISTRATIVE	2,109	4,345	48.54%	2,236
ECP ALLOCATION - ACCOUNTING	<u>1,272</u>	<u>2,540</u>	<u>50.07%</u>	<u>1,268</u>
Total ADMINISTRATIVE	3,381	6,885	49.11%	3,504
ESCAROSA'S COSTS				
-				
SUPPLIES - GENERAL OFFICE	53	0	0.00%	(53)
SUPPLIES - CLIENT	284	0	0.00%	(284)
SS SPECIALIST ALLOCATION	28	0	0.00%	(28)
ECP ALLOCATION - MONITORING	584	1,285	45.47%	701
ECP ALLOCATION - PROGRAM	422	820	51.49%	398
PROGRAM MANAGEMENT	<u>2,510</u>	<u>6,968</u>	<u>36.01%</u>	<u>4,458</u>
Total ESCAROSA'S COSTS	3,881	9,073	42.78%	5,192
ONE-STOP COSTS				
-				
OSCP ALLOCATION	<u>16,796</u>	<u>30,255</u>	<u>55.51%</u>	<u>13,459</u>
Total ONE-STOP COSTS	16,796	30,255	55.52%	13,459
CLIENT SUPPORT				
-				
OTHER SUPPORT SERVICES	<u>390</u>	<u>5,472</u>	<u>7.12%</u>	<u>5,082</u>
Total CLIENT SUPPORT	390	5,472	7.13%	5,082
SERVICE PROVIDER CONTRACTS				
-				
ECC SNAP 121301	<u>26,622</u>	<u>48,315</u>	<u>55.10%</u>	<u>21,693</u>
Total SERVICE PROVIDER CONTRACTS	<u>26,622</u>	<u>48,315</u>	<u>55.10%</u>	<u>21,693</u>
Total EXPENDITURES	<u><u>51,071</u></u>	<u><u>100,000</u></u>	<u><u>51.07%</u></u>	<u><u>48,929</u></u>

WORKFORCE ESCAROSA INC
 Statement of Revenues and Expenditures
 320 - WAGNER PEYSER
 From 2/1/2013 Through 2/28/2013
 (In Whole Numbers)

	Current Year Actual	YTD Original Budget	Percent Expended	YTD Original Budget Variance
EXPENDITURES				
ADMINISTRATIVE				
-				
ECP ALLOCATION - ADMINISTRATIVE	4,660	13,915	33.48%	9,255
ECP ALLOCATION - ACCOUNTING	<u>2,810</u>	<u>8,135</u>	<u>34.54%</u>	<u>5,325</u>
Total ADMINISTRATIVE	7,470	22,050	33.88%	14,580
ESCAROSA'S COSTS				
-				
EMPLOYEE COSTS - PEO	166	0	0.00%	(166)
EQUIPMENT	1,911	13,000	14.70%	11,089
SUPPLIES - GENERAL OFFICE	4,679	8,300	56.37%	3,621
TRAVEL	(8)	1,700	(0.44)%	1,708
TRAVEL - OUT OF REGION	5,286	2,000	264.30%	(3,286)
ECP ALLOCATION - PROGRAM	933	2,627	35.50%	1,694
ECP - MONITORING	3,164	8,553	36.99%	5,389
PROGRAM MANAGEMENT	<u>5,678</u>	<u>22,320</u>	<u>25.44%</u>	<u>16,642</u>
Total ESCAROSA'S COSTS	21,811	58,500	37.28%	36,689
ONE-STOP COSTS				
-				
OSCP ALLOCATION	<u>85,365</u>	<u>239,728</u>	<u>35.60%</u>	<u>154,363</u>
Total ONE-STOP COSTS	85,365	239,728	35.61%	154,363
CLIENT SUPPORT				
-				
TRANSPORTATION	<u>52</u>	<u>0</u>	<u>0.00%</u>	<u>(52)</u>
Total CLIENT SUPPORT	<u>52</u>	<u>0</u>	<u>0.00%</u>	<u>(52)</u>
Total EXPENDITURES	<u><u>114,698</u></u>	<u><u>320,278</u></u>	<u><u>35.81%</u></u>	<u><u>205,580</u></u>

WORKFORCE ESCAROSA INC
 Statement of Revenues and Expenditures
 340 - UC SERVICES
 From 2/1/2013 Through 2/28/2013
 (In Whole Numbers)

	Current Year Actual	YTD Original Budget	Percent Expended	YTD Original Budget Variance
EXPENDITURES				
ADMINISTRATIVE				
-				
ECP ALLOCATION - ADMINISTRATIVE	2,396	3,128	76.61%	732
ECP ALLOCATION - ACCOUNTING	<u>1,445</u>	<u>1,829</u>	<u>79.00%</u>	<u>384</u>
Total ADMINISTRATIVE	3,841	4,957	77.50%	1,116
ESCAROSA'S COSTS				
-				
TEMPORARY SERVICES	21,774	38,189	57.01%	16,415
ECP ALLOCATION - MONITORING	664	1,922	34.54%	1,258
ECP ALLOCATION - PROGRAM	<u>480</u>	<u>590</u>	<u>81.30%</u>	<u>110</u>
Total ESCAROSA'S COSTS	22,918	40,701	56.31%	17,783
ONE-STOP COSTS				
-				
OSCP ALLOCATION	<u>31,260</u>	<u>26,333</u>	<u>118.71%</u>	<u>(4,927)</u>
Total ONE-STOP COSTS	<u>31,260</u>	<u>26,333</u>	<u>118.71%</u>	<u>(4,927)</u>
Total EXPENDITURES	<u><u>58,020</u></u>	<u><u>71,991</u></u>	<u><u>80.59%</u></u>	<u><u>13,971</u></u>

WORKFORCE ESCAROSA INC
 Statement of Revenues and Expenditures
 352 - TRADE ADJUSTMENT ASSISTANCE
 From 2/1/2013 Through 2/28/2013
 (In Whole Numbers)

	<u>Current Year Actual</u>	<u>YTD Original Budget</u>	<u>Percent Expended</u>	<u>YTD Original Budget Variance</u>
EXPENDITURES				
ADMINISTRATIVE				
ECP ALLOCATION - ADMINISTRATIVE	0	1,274	0.00%	1,274
ECP ALLOCATION - ACCOUNTING	0	745	0.00%	745
Total ADMINISTRATIVE	0	2,019	0.00%	2,019
CLIENT SUPPORT				
CLASSROOM SUPPLIES	404	0	0.00%	(404)
TUITION	9,216	40,000	23.04%	30,784
BOOKS	1,379	0	0.00%	(1,379)
Total CLIENT SUPPORT	11,000	40,000	27.50%	29,000
Total EXPENDITURES	11,000	42,019	26.18%	31,019

WORKFORCE ESCAROSA INC
 Statement of Revenues and Expenditures
 360 - WP PERFORMANCE INCENTIVES
 From 2/1/2013 Through 2/28/2013
 (In Whole Numbers)

	Current Year Actual	YTD Original Budget	Percent Expended	YTD Original Budget Variance
EXPENDITURES				
ADMINISTRATIVE				
-				
ECP ALLOCATION - ADMINISTRATIVE	3,985	0	0.00%	(3,985)
ECP ALLOCATION - ACCOUNTING	2,403	0	0.00%	(2,403)
Total ADMINISTRATIVE	6,388	0	0.00%	(6,388)
ESCAROSA'S COSTS				
-				
ADVERTISING	1,725	0	0.00%	(1,725)
EQUIPMENT	1,433	0	0.00%	(1,433)
ECP ALLOCATION - PROGRAM	798	0	0.00%	(798)
ECP - MONITORING	2,706	0	0.00%	(2,706)
PROGRAM MANAGEMENT	6,484	0	0.00%	(6,484)
Total ESCAROSA'S COSTS	13,146	0	0.00%	(13,146)
ONE-STOP COSTS				
-				
OSCP ALLOCATION	78,553	0	0.00%	(78,553)
Total ONE-STOP COSTS	78,553	0	0.00%	(78,553)
Total EXPENDITURES	98,087	0	0.00%	(98,087)

WORKFORCE ESCAROSA INC
 Statement of Revenues and Expenditures
 370 - EUC REEMPLOYMENT SERVICES
 From 2/1/2013 Through 2/28/2013
 (In Whole Numbers)

	Current Year Actual	YTD Original Budget	Percent Expended	YTD Original Budget Variance
EXPENDITURES				
ADMINISTRATIVE				
-				
ECP ALLOCATION - ADMINISTRATIVE	1,727	2,272	76.02%	545
ECP ALLOCATION - ACCOUNTING	<u>1,042</u>	<u>1,328</u>	<u>78.42%</u>	<u>287</u>
Total ADMINISTRATIVE	2,769	3,600	76.91%	831
ESCAROSA'S COSTS				
-				
SUPPLIES - GENERAL OFFICE	405	1,309	30.94%	904
TRAVEL	119	500	23.85%	381
ECP ALLOCATION - PROGRAM	346	429	80.58%	83
ECP - MONITORING	1,173	1,397	83.94%	224
PROGRAM MANAGEMENT	<u>2,633</u>	<u>3,044</u>	<u>86.49%</u>	<u>411</u>
Total ESCAROSA'S COSTS	4,676	6,679	70.01%	2,003
ONE-STOP COSTS				
-				
OSCP ALLOCATION	<u>35,067</u>	<u>42,021</u>	<u>83.45%</u>	<u>6,954</u>
Total ONE-STOP COSTS	<u>35,067</u>	<u>42,021</u>	<u>83.45%</u>	<u>6,954</u>
Total EXPENDITURES	<u><u>42,511</u></u>	<u><u>52,300</u></u>	<u><u>81.28%</u></u>	<u><u>9,789</u></u>

WORKFORCE ESCAROSA INC
 Statement of Revenues and Expenditures
 412 - DVOP 2011-2012
 From 2/1/2013 Through 2/28/2013
 (In Whole Numbers)

	<u>Current Year Actual</u>	<u>YTD Original Budget</u>	<u>Percent Expended</u>	<u>YTD Original Budget Variance</u>
EXPENDITURES				
ESCAROSA'S COSTS				
EMPLOYEE COSTS - PEO	<u>55</u>	<u>0</u>	<u>0.00%</u>	<u>(55)</u>
Total ESCAROSA'S COSTS	<u>55</u>	<u>0</u>	<u>0.00%</u>	<u>(55)</u>
Total EXPENDITURES	<u><u>55</u></u>	<u><u>0</u></u>	<u><u>0.00%</u></u>	<u><u>(55)</u></u>

WORKFORCE ESCAROSA INC
Statement of Revenues and Expenditures
413 - DVOP
From 2/1/2013 Through 2/28/2013
(In Whole Numbers)

	<u>Current Year Actual</u>	<u>YTD Original Budget</u>	<u>Percent Expended</u>	<u>YTD Original Budget Variance</u>
EXPENDITURES				
ADMINISTRATIVE				
-				
ECP ALLOCATION - ADMINISTRATIVE	3,431	5,903	58.11%	2,472
ECP ALLOCATION - ACCOUNTING	2,069	3,451	59.94%	1,382
Total ADMINISTRATIVE	5,499	9,354	58.79%	3,855
ESCAROSA'S COSTS				
-				
COMMUNICATIONS - CELL PHONES	170	0	0.00%	(170)
EQUIPMENT	661	500	132.25%	(161)
SUPPLIES - GENERAL OFFICE	542	3,700	14.64%	3,158
STAFF TRAINING	45	0	0.00%	(45)
TRAVEL	1,113	2,300	48.40%	1,187
TRAVEL - OUT OF REGION	3,163	1,000	316.28%	(2,163)
OUTREACH	0	1,500	0.00%	1,500
JOB FAIRS	552	0	0.00%	(552)
COMPUTER NETWORK ALLOCATION	441	878	50.17%	437
ECP ALLOCATION - PROGRAM	687	1,114	61.64%	427
ECP - MONITORING	2,329	3,628	64.20%	1,299
PROGRAM MANAGEMENT	4,786	8,116	58.96%	3,330
Total ESCAROSA'S COSTS	14,489	22,736	63.73%	8,247
ONE-STOP COSTS				
-				
OSCP ALLOCATION	64,450	103,771	62.10%	39,321
Total ONE-STOP COSTS	64,450	103,771	62.11%	39,321
Total EXPENDITURES	84,439	135,861	62.15%	51,422

WORKFORCE ESCAROSA INC
Statement of Revenues and Expenditures
423 - LVER
From 2/1/2013 Through 2/28/2013
(In Whole Numbers)

	<u>Current Year Actual</u>	<u>YTD Original Budget</u>	<u>Percent Expended</u>	<u>YTD Original Budget Variance</u>
EXPENDITURES				
ADMINISTRATIVE				
ECP ALLOCATION - ADMINISTRATIVE	2,495	4,372	57.07%	1,877
ECP ALLOCATION - ACCOUNTING	<u>1,505</u>	<u>2,556</u>	<u>58.86%</u>	<u>1,051</u>
Total ADMINISTRATIVE	4,000	6,928	57.74%	2,928
ESCAROSA'S COSTS				
COMMUNICATIONS - CELL PHONES	170	0	0.00%	(170)
EQUIPMENT	206	500	41.13%	294
SUPPLIES - GENERAL OFFICE	407	2,400	16.93%	1,993
TRAVEL	608	1,100	55.30%	492
TRAVEL - OUT OF REGION	1,179	1,000	117.90%	(179)
OUTREACH	0	1,000	0.00%	1,000
JOB FAIRS	328	0	0.00%	(328)
ECP ALLOCATION - PROGRAM	499	825	60.54%	326
ECP - MONITORING	1,694	2,687	63.05%	993
PROGRAM MANAGEMENT	<u>3,589</u>	<u>6,087</u>	<u>58.96%</u>	<u>2,498</u>
Total ESCAROSA'S COSTS	8,681	15,599	55.65%	6,918
ONE-STOP COSTS				
OSCP ALLOCATION	<u>48,338</u>	<u>78,098</u>	<u>61.89%</u>	<u>29,760</u>
Total ONE-STOP COSTS	<u>48,338</u>	<u>78,098</u>	<u>61.89%</u>	<u>29,760</u>
Total EXPENDITURES	<u><u>61,018</u></u>	<u><u>100,625</u></u>	<u><u>60.64%</u></u>	<u><u>39,607</u></u>

WORKFORCE ESCAROSA INC
 Statement of Revenues and Expenditures
 433 - TAP
 From 2/1/2013 Through 2/28/2013
 (In Whole Numbers)

	<u>Current Year Actual</u>	<u>YTD Original Budget</u>	<u>Percent Expended</u>	<u>YTD Original Budget Variance</u>
EXPENDITURES				
ESCAROSA'S COSTS				
-				
TRAVEL	<u>399</u>	<u>1,000</u>	<u>39.85%</u>	<u>601</u>
Total ESCAROSA'S COSTS	<u>399</u>	<u>1,000</u>	<u>39.85%</u>	<u>601</u>
Total EXPENDITURES	<u>399</u>	<u>1,000</u>	<u>39.85%</u>	<u>601</u>

WORKFORCE ESCAROSA INC
Statement of Revenues and Expenditures
 512 - WTP 2011-2012
 From 2/1/2013 Through 2/28/2013
 (In Whole Numbers)

	Current Year Actual	YTD Original Budget	Percent Expended	YTD Original Budget Variance
EXPENDITURES				
ADMINISTRATIVE				
-				
ECP ALLOCATION - ADMINISTRATIVE	7,927	7,985	99.26%	58
ECP ALLOCATION - ACCOUNTING	4,456	4,473	99.61%	17
ECP - MONITORING	<u>3,937</u>	<u>3,576</u>	<u>110.09%</u>	<u>(361)</u>
Total ADMINISTRATIVE	16,320	16,034	101.78%	(286)
ESCAROSA'S PROGRAM COSTS				
-				
SALARIES - ESCAROSA	11,534	11,534	99.99%	0
SALARIES - PEO	68,074	68,074	100.00%	(0)
EMPLOYEE COSTS	3,943	3,943	99.98%	0
EMPLOYEE COSTS - PEO	22,946	22,946	100.00%	(0)
EQUIPMENT	958	958	100.00%	0
RENT	2,753	6,359	43.28%	3,606
SUPPLIES - GENERAL OFFICE	56	56	99.39%	0
ECP ALLOCATION - PROGRAM	<u>1,521</u>	<u>2,600</u>	<u>58.49%</u>	<u>1,079</u>
Total ESCAROSA'S PROGRAM COSTS	111,784	116,470	95.98%	4,686
DIRECT CLIENT SUPPORT				
SUPPORT SERVICES				
-				
CLASSROOM SUPPLIES	1,268	1,268	100.00%	(0)
OTHER SUPPORT SERVICES	<u>190</u>	<u>190</u>	<u>99.86%</u>	<u>0</u>
Total SUPPORT SERVICES	1,458	1,458	99.98%	0
TRANSPORTATION				
-				
TRANSPORTATION	29,163	24,731	117.92%	(4,432)
OTHER TRANSPORTATION SERVICES	<u>1,622</u>	<u>1,653</u>	<u>98.10%</u>	<u>31</u>
Total TRANSPORTATION	<u>30,785</u>	<u>26,384</u>	<u>116.68%</u>	<u>(4,401)</u>
Total DIRECT CLIENT SUPPORT	<u>32,242</u>	<u>27,842</u>	<u>115.81%</u>	<u>(4,400)</u>
Total EXPENDITURES	<u><u>160,346</u></u>	<u><u>160,346</u></u>	<u><u>100.00%</u></u>	<u><u>0</u></u>

WORKFORCE ESCAROSA INC
Statement of Revenues and Expenditures
513 - WELFARE TRANSITION PROGRAM
From 2/1/2013 Through 2/28/2013
(In Whole Numbers)

	Current Year Actual	YTD Original Budget	Percent Expended	YTD Original Budget Variance
EXPENDITURES				
ADMINISTRATIVE				
-				
ECP ALLOCATION - ADMINISTRATIVE	39,489	74,718	52.85%	35,229
ECP ALLOCATION - ACCOUNTING	23,812	43,877	54.27%	20,065
ECP - MONITORING	<u>26,813</u>	<u>47,136</u>	<u>56.88%</u>	<u>20,323</u>
Total ADMINISTRATIVE	90,115	165,731	54.37%	75,616
ESCAROSA'S PROGRAM COSTS				
-				
SALARIES - ESCAROSA	76,393	152,051	50.24%	75,658
SALARIES - PEO	317,333	495,878	63.99%	178,545
EMPLOYEE COSTS	19,975	31,993	62.43%	12,018
EMPLOYEE COSTS - PEO	103,594	181,485	57.08%	77,891
RETIREMENT	0	8,340	0.00%	8,340
RETIREMENT - PEO	0	28,751	0.00%	28,751
ADVERTISING	0	1,000	0.00%	1,000
COMMUNICATIONS - TELEPHONES	253	526	48.17%	273
COMMUNICATIONS - CELL PHONES	1,831	2,510	72.95%	679
TEMPORARY SERVICES	15,681	38,189	41.06%	22,508
COPIER EXPENSES	558	2,979	18.73%	2,421
EQUIPMENT	1,449	9,042	16.03%	7,593
INSURANCE	(2)	1,200	(0.15)%	1,202
POSTAGE	500	500	100.00%	0
RENT	53,258	79,272	67.18%	26,014
MAINTENANCE CONTRACTS	5,184	5,400	96.00%	216
SUPPLIES - GENERAL OFFICE	9,756	15,944	61.18%	6,188
SUPPLIES - CLIENT	7,526	10,000	75.25%	2,475
STAFF TRAINING	75	1,800	4.16%	1,725
TRAVEL	3,398	6,500	52.27%	3,102
TRAVEL - OUT OF REGION	3,351	10,000	33.50%	6,649
UTILITIES	804	1,579	50.90%	775
CLEANING SERVICES	285	474	60.18%	189
MAINTENANCE & REPAIRS	906	4,263	21.24%	3,357
COMPUTER NETWORK ALLOCATION	20,008	35,115	56.97%	15,107
SS SPECIALIST ALLOCATION	2,537	4,940	51.35%	2,403
ECP ALLOCATION - PROGRAM	<u>7,904</u>	<u>12,308</u>	<u>64.22%</u>	<u>4,404</u>
Total ESCAROSA'S PROGRAM COSTS	652,558	1,142,039	57.14%	489,481
ONE-STOP COSTS				
-				
OSCP ALLOCATION	<u>116,018</u>	<u>154,382</u>	<u>75.15%</u>	<u>38,364</u>
Total ONE-STOP COSTS	116,018	154,382	75.15%	38,364
DIRECT CLIENT SUPPORT				
SUPPORT SERVICES				
-				
CLIENT INCENTIVES	1,000	3,000	33.33%	2,000
CLASSROOM SUPPLIES	8,769	13,732	63.85%	4,963
OTHER SUPPORT SERVICES	5,971	14,810	40.31%	8,839
TUITION	<u>0</u>	<u>6,000</u>	<u>0.00%</u>	<u>6,000</u>
Total SUPPORT SERVICES	15,740	37,542	41.93%	21,802

WORKFORCE ESCAROSA INC
 Statement of Revenues and Expenditures
 513 - WELFARE TRANSITION PROGRAM
 From 2/1/2013 Through 2/28/2013
 (In Whole Numbers)

	<u>Current Year Actual</u>	<u>YTD Original Budget</u>	<u>Percent Expended</u>	<u>YTD Original Budget Variance</u>
TRANSPORTATION				
TRANSPORTATION	91,746	144,269	63.59%	52,523
OTHER TRANSPORTATION SERVICES	<u>5,777</u>	<u>13,347</u>	<u>43.27%</u>	<u>7,570</u>
Total TRANSPORTATION	<u>97,522</u>	<u>157,616</u>	<u>61.87%</u>	<u>60,094</u>
Total DIRECT CLIENT SUPPORT	<u>113,262</u>	<u>195,158</u>	<u>58.04%</u>	<u>81,896</u>
Total EXPENDITURES	<u><u>971,953</u></u>	<u><u>1,657,310</u></u>	<u><u>58.65%</u></u>	<u><u>685,357</u></u>

WORKFORCE ESCAROSA INC
 Statement of Revenues and Expenditures
 540 - PSC BSR CONSULTING CONTRACT
 From 2/1/2013 Through 2/28/2013
 (In Whole Numbers)

	<u>Current Year Actual</u>	<u>YTD Original Budget</u>	<u>Percent Expended</u>	<u>YTD Original Budget Variance</u>
EXPENDITURES				
ESCAROSA'S COSTS				
-				
SALARIES - PEO	17,849	0	0.00%	(17,849)
EMPLOYEE COSTS - PEO	<u>7,202</u>	<u>0</u>	<u>0.00%</u>	<u>(7,202)</u>
Total ESCAROSA'S COSTS	<u>25,051</u>	<u>0</u>	<u>0.00%</u>	<u>(25,051)</u>
Total EXPENDITURES	<u><u>25,051</u></u>	<u><u>0</u></u>	<u><u>0.00%</u></u>	<u><u>(25,051)</u></u>

WORKFORCE ESCAROSA INC
 Statement of Revenues and Expenditures
 837 - MILITARY ADVOCACY POSITION
 From 2/1/2013 Through 2/28/2013
 (In Whole Numbers)

	<u>Current Year Actual</u>	<u>YTD Original Budget</u>	<u>Percent Expended</u>	<u>YTD Original Budget Variance</u>
EXPENDITURES				
ADMINISTRATIVE				
-				
ECP ALLOCATION - ADMINISTRATIVE	2,021	3,550	56.92%	1,529
ECP ALLOCATION - ACCOUNTING	<u>1,219</u>	<u>2,075</u>	<u>58.72%</u>	<u>856</u>
Total ADMINISTRATIVE	3,239	5,625	57.59%	2,386
ESCAROSA'S COSTS				
-				
SALARIES - ESCAROSA	22,883	34,646	66.04%	11,763
EMPLOYEE COSTS	8,307	12,363	67.18%	4,056
RETIREMENT	0	1,766	0.00%	1,766
COMMUNICATIONS - CELL PHONES	322	600	53.69%	278
SUPPLIES - GENERAL OFFICE	130	500	26.00%	370
STAFF TRAINING	0	50	0.00%	50
TRAVEL	0	1,811	0.00%	1,811
TRAVEL - OUT OF REGION	460	0	0.00%	(460)
MAINTENANCE & REPAIRS	4	0	0.00%	(4)
PROGRAM MANAGEMENT	<u>6,272</u>	<u>15,738</u>	<u>39.85%</u>	<u>9,466</u>
Total ESCAROSA'S COSTS	38,377	67,474	56.88%	29,097
ONE-STOP COSTS				
-				
OSCP ALLOCATION	<u>6,346</u>	<u>8,610</u>	<u>73.70%</u>	<u>2,264</u>
Total ONE-STOP COSTS	<u>6,346</u>	<u>8,610</u>	<u>73.70%</u>	<u>2,264</u>
Total EXPENDITURES	<u><u>47,963</u></u>	<u><u>81,709</u></u>	<u><u>58.70%</u></u>	<u><u>33,746</u></u>

**WORKFORCE ESCAROSA, INC.
FINANCE COMMITTEE
TUITION AND BOOK EXPENDITURES BY TRAINING PROVIDER
INFORMATION ITEM**

DATE: April 16, 2013

COMMITTEE MEMBERS: Joshua Durst (Chair), John Gormley, Dana Mullins and Amber McCool

INFORMATION

The attached worksheet shows the breakdown of tuition and books expenditures through February 28 by training provider. It also shows the number of clients that we have paid tuition for so far this year. As you can see by the worksheet the majority of our clients continue to choose to attend public training providers.

RECOMMENDATION

N/A

WORKFORCE ESCAROSA, INC.
 TUITION AND BOOKS BY TRAINING PROVIDER
 JULY 1, 2012 - FEBRUARY 28, 2013

	TUITION	BOOKS	TOTAL	PERCENTAGE OF EXPENDITURES	NUMBER OF CLIENTS	PERCENTAGE OF CLIENTS
CHOICE TECHNICAL INSTITUTE	5,765.74	1,622.65	7,388.39	0.57%	3	0.62%
FORTIS	244,904.00	0.00	244,904.00	18.77%	57	11.83%
GEORGE STONE	16,585.71	1,324.98	17,910.69	1.37%	10	2.07%
JEFFERSON DAVIS	23,124.50	8,627.11	31,751.61	2.43%	21	4.36%
LOCKLIN TECH	52,357.00	2,861.75	55,218.75	4.23%	22	4.56%
NORTHWEST FLORIDA STATE COLLEGE	1,759.44	82.00	1,841.44	0.14%	1	0.21%
NEW HORIZONS	27,648.00	7,052.00	34,700.00	2.66%	6	1.24%
PENSACOLA STATE COLLEGE	666,319.74	157,429.37	823,749.11	63.14%	336	69.71%
REID STATE	4,195.24	1,613.67	5,808.91	0.45%	2	0.41%
TRUCK DRIVERS INSTITUTE	8,071.25	0.00	8,071.25	0.62%	2	0.41%
TROY	5,100.00	1,445.49	6,545.49	0.50%	2	0.41%
UWF	8,428.00	0.00	8,428.00	0.65%	3	0.62%
VIRGINIA COLLEGE	58,320.39	0.00	58,320.39	4.47%	17	3.53%
	1,122,579.01	182,059.02	1,304,638.03	100.00%	482	100.00%